

AVIALLIANCE

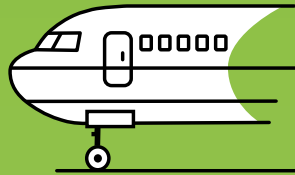
COMPANY PROFILE
HIGHLIGHTS OF 2023
AIRPORT FACTS AND FIGURES

KEY FACTS 2023



2023 in figures

87.7 million
passengers at all
airports together.



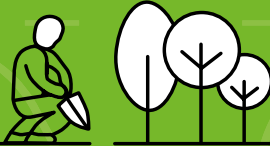
Altogether, about
240 airlines
operate at
our airports.

A total of
620
destinations



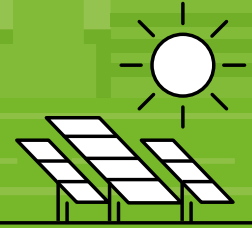
worldwide can be reached
from the five airports.

Together with Düsseldorf
Airport and the airline
Eurowings,
AviAlliance
has planted



2,500 trees.

The new 16-megawatt
photovoltaic plant
at Athens International
Airport generates



45 percent

of the electricity needed
by the airport company.

Düsseldorf Airport
catchment area:
Europe's largest
metropolitan region
with over



18 million
inhabitants.



Over
1,000,000 bags

have been checked in at the self-bag
drop machines at Hamburg Airport.

At the prestigious ACI Europe
Best Airport Awards,
Athens International Airport
was voted the



No.1

airport in Europe in the 25 to
40 million passenger category.



For the **11th** time,
Budapest Airport organized
its annual charity event,
the highly popular
Runway Run.

For the **10th** time in a row,
Budapest Airport was named
"Best Airport Eastern Europe"
at the renowned Skytrax
World Airport Awards 2023.



Foreword

Dear Readers,

The upward trend following the COVID-19 pandemic continued in 2023: The five airports in which AviAlliance had a stake as of 31 December 2023 handled a total of 87.7 million passengers. This corresponds to over 90 percent of the pre-pandemic level of the record year 2019 and represents a rise of more than 20 percent compared to 2022.

Both San Juan Airport and Athens International Airport actually set new records for passenger numbers in 2023: San Juan Airport in Puerto Rico registered a total of 12.2 million passengers, an increase of over 29 percent compared to 2019. And the Greek capital's airport welcomed 28.2 million passengers, over ten percent up on 2019.

Our airports also scored highly in terms of customer satisfaction last year: For instance, the Airport Service Quality (ASQ) Awards presented by industry association ACI (Airports Council International) and travel technology provider Amadeus honored Athens International Airport in the category of airports with 25 to 40 million passengers and Budapest Airport in the category of airports with 15 to 25 million passengers per year. The ASQ Awards recognize outstanding achievements by airports in the areas of service quality and customer satisfaction.

In addition to services for passengers, the sustainable development of airport operations also played an important role for our airports and for us. We are therefore delighted that San Juan Airport has become the fifth airport in our portfolio to be certified by the Airport Carbon Accreditation Program. This independent certification system, introduced by the ACI, is the only institutionally endorsed program worldwide that evaluates airport greenhouse gas emissions and the measures being taken to reduce them. It does so in a multi-level certification system. All the airports in the AviAlliance portfolio are doing a great deal to make themselves sustainable and

fit for the future. One key focus in this respect is avoiding greenhouse gas emissions in line with the Paris Agreement on climate protection – both within our company and at the airports in our portfolio. Athens International Airport, for instance, was one of the first airports worldwide to invest in solar technology and establish its own photovoltaic park. The first system there went into operation in 2011, feeding the electricity it produced into the national grid. This was followed in 2023 by the inauguration of another system, which generates around 45 percent of the electricity required by the airport company. In 2025, Athens International Airport plans to commission a further, even larger plant, then enabling the company's entire electricity requirements to be met by solar energy.

Even though this brochure refers to the year 2023, it is important to mention that in June 2024 AviAlliance and its co-shareholders sold their stakes in Budapest Airport. In the 17 years since our entry in 2007, we have invested significantly in the expansion and further development of the Hungarian capital's airport, which has led to significant growth in passenger numbers and cargo volumes. In addition, the numerous prestigious awards that Budapest Airport has received in the past years are evidence of our success. We are convinced that this also provides a solid basis for the successful further development of the airport under the new owners, a consortium consisting of the state-owned Hungarian company Corvinus Zrt. and French co-investor Vinci Airports.

On the following pages you will find some selected topics that were of relevance to us and the airports in our portfolio in 2023. I wish you a pleasant read.

Cordially yours,

Gerhard Schroeder

Düsseldorf, July 2024

Our company



AviAlliance

is one of the world's leading private industrial airport investors. The company participates in airport privatizations worldwide and acquires concessions. AviAlliance is distinguished by its combination of strategic airport management, customized project development, and comprehensive investment services. This enables the company to realistically assess the opportunities of a substantial, long-term capital investment in this sector, control related risks, and successfully ensure value enhancement with a carefully elaborated investment strategy.

Portfolio

Airports are attractive assets that provide stable returns. Privatizations and airport investments are therefore an attractive opportunity for investors. AviAlliance recognized the potential of the aviation market at an early stage, and systematically built up a complementary, balanced portfolio of airport holdings. As of the end of 2023, the company managed shares in the airports of Athens, Budapest, Düsseldorf, Hamburg, and San Juan.

Public acceptance of an airport in the region plays an essential role in its economic success. Against this background, AviAlliance has a clear policy of responsible environmental management, and uses natural resources sparingly in the development, expansion, and operation of its airports. Compliance with international standards and seeking a dialog with residents and local partners are an integral part of every project.

Expertise

Airport management is becoming increasingly complex, which poses major challenges for operators. Competent support is vital in coping with such demands. At the same time, properly managed airports make attractive investments. With its unique expertise, AviAlliance has already established a strong position in this market. AviAlliance is a committed, long-term partner for public institutions and financial investors in privatization projects throughout each airport's entire value chain.

AviAlliance was founded in 1997, when international construction services provider HOCHTIEF consolidated its entire airport management activities into an independent corporate division. Since 2013, the company is a subsidiary of PSP Investments, Canada. PSP Investments is one of Canada's largest pension investment managers, with 264.9 billion CAD in net assets under management as of 31 March 2024.



Highlights of 2023

01 JANUARY

New management at Düsseldorf Airport

Düsseldorf Airport has a new management board: Lars Redeligx takes over as CEO, while Pradeep Pinakatt as CFO heads the commercial departments and assumes the function of Labor Director. Both have many years of experience in the aviation industry. Lars Redeligx has held various positions in the Lufthansa Group, Pradeep Pinakatt was most recently managing director of the airport's ground handling subsidiary.



Lars Redeligx (right), CEO, and Pradeep Pinakatt, Managing and Labor Director of Düsseldorf Airport.

Athens International and Budapest airports receive awards

At the Airport Service Quality (ASQ) Awards of the industry association ACI World and travel technology provider Amadeus, Athens International Airport is honored in the category of airports with 25 to 40 million passengers a year and Budapest Airport in the category of airports with 15 to 25 million passengers. The ASQ Awards recognize outstanding performance by airports in the fields of service quality and customer satisfaction. For this purpose, 30 performance indicators are evaluated at almost 400 airports around the world and passengers are asked to judge their experiences.

03

MARCH



René Droese, Deputy CEO Budapest Airport, accepts the award.

Budapest Airport named "Best Airport in Eastern Europe" for the tenth time

Budapest Airport is once again named "Best Airport in Eastern Europe" at the prestigious World Airport Awards. The award is based on passenger ratings: over an eight-month survey period, people from more than 100 different countries are asked to complete a questionnaire in which they rate their travel experience and airport services.

Europe's largest e-sharing hub opens at Hamburg Airport

Europe's largest e-sharing hub for electric cars is inaugurated at Hamburg Airport. 120 parking spaces equipped with charging stations are now available there for vehicles from the car-sharing providers Sixt Share, Miles, and Share Now. The goal is to enable passengers to travel to the airport in a climate-friendly way and to promote electromobility. In terms of the scope of the charging infrastructure for car-sharing, there is no comparable mobility hub anywhere in Europe.



Anjes Tjarks, Hamburg's Senator for Transport (center), and Michael Eggenschwiler, CEO Hamburg Airport (right), inaugurate the e-sharing hub.

Swissport acquires majority stake in Düsseldorf Airport's cargo subsidiary

With the acquisition of 74.9 percent of the shares, Swissport becomes the majority shareholder of the air cargo company, which is now operating under the name Swissport DUS Cargo Services. Düsseldorf Airport retains 25.1 percent of the company's shares. The merger combines the competence of two cargo players: Swissport's global network and modern technology and Düsseldorf Airport's strong catchment area and local expertise.



Focus on cooperation (f.l.t.r.): Patrick Kohlmann and Henning Dieter of Swissport with Lars Redelign and Pradeep Pinakatt, Managing Directors of Düsseldorf Airport.



Aerostar celebrates its tenth anniversary at San Juan Airport

On 14 March, Aerostar Airport Holdings celebrates its tenth anniversary as the private operator of San Juan Airport with the reopening of Terminal D. This has been completely renovated with an investment of more than USD 14 million. Since taking over operation of the airport in 2013, the company invested a total of USD 274 million in the period up to December 2022 in expanding the infrastructure and upgrading the services of Puerto Rico's most important airport.



Jorge Hernández, CEO Aerostar, opens the renovated Terminal D.

San Juan Airport inaugurates new Airport Operations Control Center

With the commissioning of a new cutting-edge Airport Operations Control Center (AOCC) in which it has invested USD 1.5 million, San Juan Airport is optimizing the operational efficiency and security of all processes. The AOCC acts as a central point through which all processes at the airport are coordinated, thus ensuring smooth operations and guaranteeing the safety and quality of passengers' stay at all times.



Hamburg Airport plants meadow orchard

In the framework of their "HAM helps" campaign, Hamburg Airport employees have created a meadow orchard in the Niendorf district in the vicinity of the airport. A total of 30 fruit trees and berry bushes have been planted and an insect hotel set up to provide a home for wild bees. With "HAM helps", the airport supports social projects in the neighborhood.

Employees from various airport departments help to plant the orchard.

Hamburg Airport tests “intelligent” hand-baggage trolleys

Hamburg Airport is the first German airport to test smart hand-baggage trolleys developed by the Danish company Intelligent Track Systems (ITS). The trolleys have an interactive info screen that passengers can use to navigate to their departure gate, or to get information about their flight or about store offers. By testing the trolleys, Hamburg Airport aims to further upgrade the airport experience for passengers. The response has been very positive: 98 percent of the passengers surveyed say they would like to use the trolleys again in the future.



The trolley touchscreens permit intuitive operation.

04 APRIL

Athens International Airport inaugurates second photovoltaic park

In 2011, Athens International Airport became one of the first airports in the world to invest in solar technology and put a photovoltaic system into operation on its own grounds. Now, a 16-megawatt system is being added to that 8-megawatt system. The electricity generated by the new system totals about 27,500 megawatt hours per year, which is equivalent to the consumption of around 6,650 households. The new plant generates 45 percent of the electricity needed by the airport company. In 2025, it is planned to commission a further, even larger, photovoltaic system. Then, the company's entire electricity requirements can be met by solar energy.



Yiannis Paraschis (left), CEO Athens International Airport, inaugurates the new system in the presence of representatives of politics and authorities.

Girls' Day at Düsseldorf Airport

Within the framework of Girls' Day 2023, Düsseldorf Airport, together with the airline Eurowings, gives girls from a Düsseldorf secondary school an insight into job profiles at the airport, with the focus on technical careers. Throughout the day, the 60 or so participants are accompanied by airport trainees.



Düsseldorf and Hamburg airports introduce new passenger service

To enable passengers to plan their airport stay even better and more reliably, both Düsseldorf Airport and Hamburg Airport are now offering passengers the opportunity to book time slots for security checks. At Düsseldorf Airport the new service, which was launched at the end of March, is called “DUSgateway”, at Hamburg Airport it is named “Slot & Fly”. The programs help the airports to manage passenger flows more efficiently and utilize the security lanes more evenly, which promotes stability in operational processes.

On Girls' Day, the students can experience aircraft technology up close.

Kam Jandu is the new CEO of Budapest Airport.



New CEO at Budapest Airport

The airport serving the Hungarian capital has a new CEO, Kam Jandu. The new chief has many years of experience in the aviation industry and – with a one-year interruption – has been working at Budapest Airport since 2009, first as Aviation Director and since 2013 as Chief Commercial Officer. Kam Jandu succeeds Chris Dinsdale, who is moving to Canada as CEO of the Calgary Airport Authority.

Budapest Airport earns four stars

The British aviation research institute Skytrax awards the airport its four-star seal of quality. Five hundred different criteria are used for the assessment. Budapest Airport earns particular praise for the fast and efficient security check without long queues, the display of waiting times at many different points, the uniquely aesthetic design of the airport, the newly finished children's play area and various facilities for passengers with disabilities. The auditors also rate the free provision of baby carriages and the large number of baggage trolleys as exemplary.

MAY 05

Prestigious awards for Athens International and Budapest airports

In recognition of their extensive airline marketing services, the airports of Athens and Budapest are honored at the Routes Europe Marketing Awards 2023. At a ceremony in Lodz, Poland, Budapest Airport is declared winner in the category of airports with four to 20 million passengers, while Athens International Airport is the winner in the category of airports with more than 20 million passengers. Voting for the prestigious awards lies exclusively with the airlines and recognizes outstanding performance in aviation marketing strategy and development.



The Routes Europe Marketing Awards count among the most prestigious awards in the industry.

All portfolio airports now have Airport Carbon Accreditation

In May 2023, San Juan Airport becomes the fifth airport in our portfolio to receive Airport Carbon Accreditation. The Puerto Rican airport is now certified at level one (Mapping) of the seven-level program. Airport Carbon Accreditation, launched by the industry association Airports Council International (ACI) in 2009, is the only institutionally endorsed carbon management certification standard specifically designed for airports. San Juan Airport receives the accreditation for creating a complete carbon emissions inventory and developing a plan on how to reduce such emissions.

The award is an acknowledgement of Athens International Airport's intensive sustainability efforts.



JUNE 06

Major award for Athens International Airport

The "Best Airport Award 2023" in the highly competitive category of airports with 25 to 40 million passengers a year goes to the airport serving the Greek capital. Particular recognition was given to Athens International Airport's operational resilience and ambitious sustainability strategy. With the annual Best Airports Awards, the European industry association ACI Europe recognizes outstanding performance, excellent achievements and innovative concepts across the entire spectrum of airport activities.

Düsseldorf Airport aims for smart growth

In 2015, Düsseldorf Airport submitted an application to the responsible regulatory authority to amend its operating license. This provided for the removal of the capacity cap in order to meet airline demand for more take-offs and landings. Since then, the framework conditions in aviation have changed, partly due to the COVID-19 pandemic. To take these changes into account, the airport is now submitting a draft application for an amendment to the current planning approval procedure: To go on meeting the mobility needs of the 18 million inhabitants of the region and of local businesses, the airport will in future focus on demand-oriented and flexible growth within the existing capacity limits.

Smoother arrivals and departures at Athens International Airport

In order to make traffic in front of the terminals on the arrivals and departures levels smoother and safer, Athens International Airport is introducing a new short-stop zone in front of the terminals. People now have ten minutes free of charge to drop off or pick up friends or relatives there. A barrier system regulates access to the area.



The new short-stop zone ensures a smoother flow of traffic.

Cargo City at Budapest Airport expanded

Less than ten months after construction work began, upgrading work on the apron of BUD Cargo City at Budapest Airport is completed. This will make handling processes even more efficient, since up to four wide-bodied aircraft can now be loaded simultaneously. In addition, the storage and office space of the cargo handling complex has been expanded by 6,500 square meters. As a result, the Hungarian capital's airport can now handle up to 300,000 tons of cargo a year. Budapest Airport has invested a total of 30 million euros in the expansion.



Ceremonial opening of the apron expansion at BUD Cargo City.

AUGUST 08

Third record month in a row at San Juan Airport

In August 2023, San Juan Airport registers the highest-ever August number of passengers in its history. The total comes to 1,116,216, a year-on-year increase of 23 percent. This is the third consecutive month in which the Puerto Rican airport has recorded a historic high, with the passenger totals in July and June 2023 also representing new records, with 1.27 million and 1.16 million respectively.



More than 1,000 participants take to the starting line on the temporarily closed runway.

Running for a good cause at Budapest Airport

1,060 men and women take part in Budapest Airport's 11th Runway Run on 2 September. Among the participants are five AviAlliance employees. The entry fees, amounting to around 47,000 euros, once again go to charitable organizations: the Save Lives Public Benefit Foundation, which supports the recovery of sick children, and the Suhanj! foundation, which offers sports opportunities to people with disabilities. Since the first Runway Run in 2013, Budapest Airport has raised a total of over 200,000 euros for charity.

San Juan Airport launches reforestation project

San Juan Airport has initiated a reforestation project to preserve mangrove forests in the immediate vicinity of the airport and in other areas affected by the hurricane. In a further step, 2,500 mangrove trees are to be planted and cared for over a period of at least five years. The dense roots of the mangroves protect the coastal area from erosion, flooding and storms and increase the resilience of the area around the airport to the potential effects of climate change.

SEPTEMBER 09

Athens International Airport sets standards in CO₂ reduction

The airport serving the Greek capital achieves level 4+ of the independent climate protection program Airport Carbon Accreditation, an independent certification system for airports introduced by the industry association ACI. Airport Carbon Accreditation is the only institutionally endorsed program in the world that assesses emissions from airports and the measures being taken to reduce them. It does so in a multi-level certification system. Athens International Airport has set itself the goal of generating 100 percent of its own electricity requirements from renewable sources by 2025. In the period between 2005 and 2022, the airport already succeeded in reducing its carbon footprint by 60 percent. It did so thanks to a comprehensive package of measures to reduce energy consumption.



San Juan Airport employees clearing the mangrove forest by the airport.

10 OCTOBER



Gerhard Schroeder, Managing Director AviAlliance, Lars Redelig, CEO Düsseldorf Airport and Edi Wolfensberger, COO Eurowings, plant the final batch of seedlings.

AviAlliance supports reforestation in Düsseldorf

In 2023, under the motto "Fresh Forest for Northrhine-Westphalia", AviAlliance, in cooperation with Düsseldorf Airport and the airline Eurowings, has planted 2,500 trees in the neighborhood of the airport. This will enable an entire forest to grow there again over the next few years. Trees store CO₂ and at the same time supply oxygen. With this sustainable reforestation project, the company is again demonstrating its active commitment to climate protection in the Düsseldorf region.

Over 2.5 million returnable-deposit bottles sorted and recycled at Hamburg Airport

Since the start of Hamburg Airport's cooperation with the Hamburg street magazine Hinz & Kunzt and a recycling company in the "Donate Your Deposit" project in 2015, a total of around 2.5 million returnable-deposit bottles have been sorted and recycled. Since then, more than 633,200 euros in deposit money has been collected at the airport. The money is used to finance three full-time jobs for people who were previously long-term unemployed. Hamburg Airport is one of eight German airports participating in the initiative.



The winning projects are honored at a festive awards ceremony.

AviAlliance supports Hamburg Airport's Neighborhood Prize

For the fifth time, Hamburg Airport called on associations and social initiatives to apply for the airport's Neighborhood Prize. The prize honors people from the region who work on a voluntary basis for communal, cultural and environmental protection projects. Altogether, 74 projects were entered for prizes in the three categories of society and social issues, culture and sport, and sustainability and the environment. AviAlliance once again donated the prize money in the culture and sport category. The first prize in this category goes to a project which offers disadvantaged children and young people a diverse range of sports activities.

Four-legged travel helpers at San Juan Airport

To make travel easier for passengers who suffer for example from fear of flying and to encourage conversation and interaction between travelers, San Juan Airport uses therapy dogs. The "SJU Pawner" program was initiated in collaboration with the organization Puerto Rico Therapy Dogs, which trains dogs for use in hospitals, lawcourts and retirement homes, for instance.



Therapy dogs help passengers relax before their flight.



San Juan Airport stages Girls in Aviation Day

Together with the organization Women in Aviation International (WAI), San Juan Airport invites girls and young women to a Girls in Aviation Day to introduce them to the career opportunities on offer in the field of aviation. The airport becomes a venue for lectures, interactive games, exhibitions and activities relating to mathematics, computer science, natural sciences and technology. 400 schoolgirls and young students take part in the event.

The Girls in Aviation Day aims to inspire enthusiasm for careers in aviation and aerospace.

12 DECEMBER

Hamburg Airport joins the “Hydrogen Hub at Airports” network

Hamburg Airport becomes the first airport in Germany to join the international “Hydrogen Hub at Airports” network. This comprises aircraft manufacturer Airbus, various airports, airlines and companies from the energy sector, all working together to research and develop a reliable infrastructure for the use of hydrogen in aviation. The “Hydrogen Hub at Airports” program was launched by Airbus in 2020 to promote research into infrastructure requirements and low-carbon airport operations across the entire value chain.

Planning to cooperate in future (f. l. t. r): Karine Guenan (Airbus), Christian Kunsch (Hamburg Airport), Nicole Dreyer-Langlet (Airbus), Michael Eggenschwiler (Hamburg Airport)



Passengers can check in their baggage themselves at one of the 30 self-bag drop machines.

Hamburg Airport cracks the million mark

Hamburg Airport can celebrate a new milestone: the self-bag drop machines register their one millionth suitcase within a 12-month period. The first of these machines went into operation in 2017. Nowadays, one piece of baggage in every four is checked in by passengers themselves – at peak times this goes up to one piece in every two. The service can be used by all passengers flying with one of the ten participating airlines.

Wishing-tree event at Düsseldorf Airport

Under the motto “Together – For Each Other”, Düsseldorf Airport – in cooperation with the Düsseldorf association “Vision Teilen” – set up a “wishing tree” carrying the Christmas wishes of homeless people. Airport employees help to fulfill the wishes, which are for such things as warm jackets, sleeping bags and blankets. The initiative is also supported by AviAlliance.



Many wishes are fulfilled during the wishing-tree event.



Welcoming the 12-millionth passenger at San Juan Airport.

Passenger numbers continue to recover

In 2023, both San Juan Airport and Athens International Airport set new records for passenger numbers: the Puerto Rican airport in San Juan was used by a total of 12.2 million passengers, an increase of over 29 percent compared to the pre-pandemic year of 2019. The Greek capital’s airport registered 28.2 million passengers, over ten percent more than in 2019. Budapest Airport counted 14.7 million passengers, around nine percent below its 2019 level. Düsseldorf Airport achieved a passenger volume of 19.1 million, around 25 percent below the record volume of 25.5 million passengers in 2019. Hamburg Airport also remained around 18 percent below its 2019 level, with a total of 13.6 million passengers.

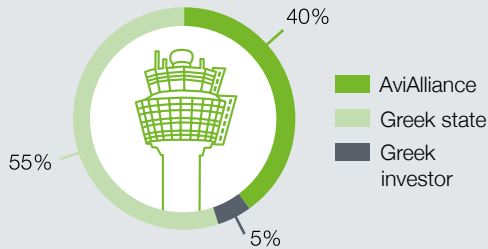
Airport facts and figures 2023 at a glance

STAKES APPORTIONMENT

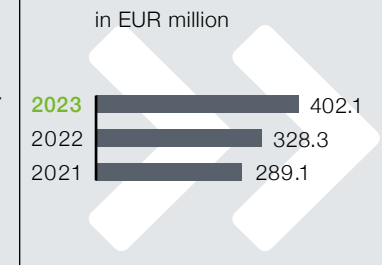
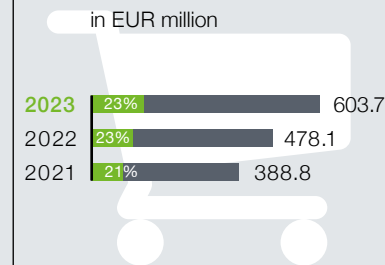
SALES REVENUES

EBITDA

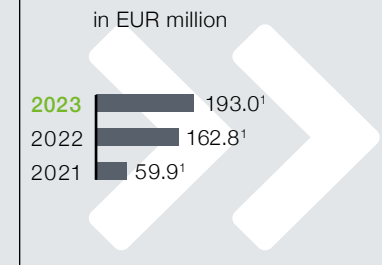
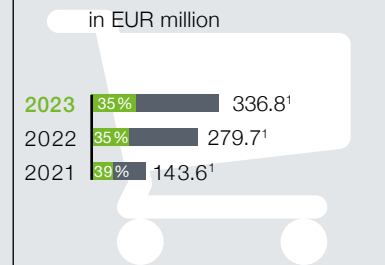
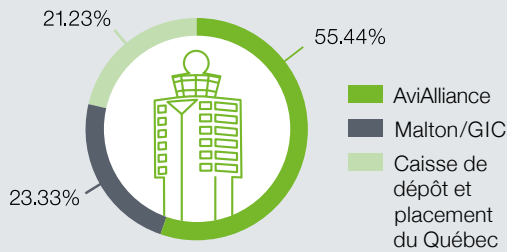
ATHENS INTERNATIONAL AIRPORT



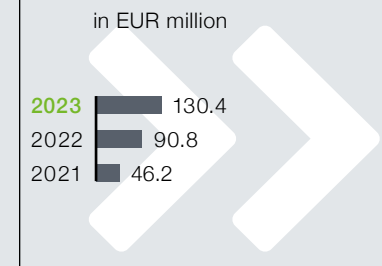
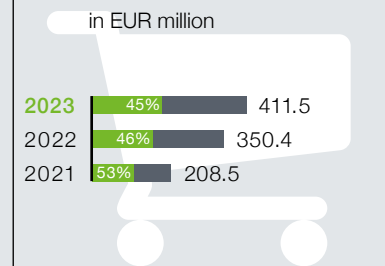
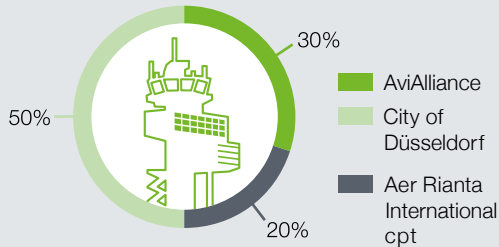
– OF THIS, NON-AVIATION
in percent



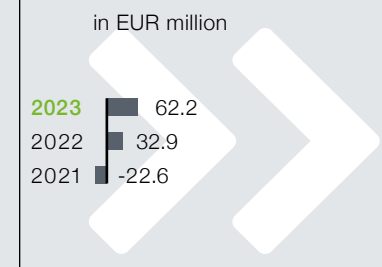
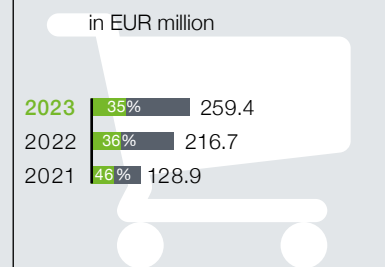
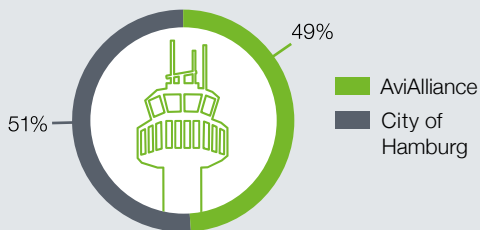
BUDAPEST AIRPORT



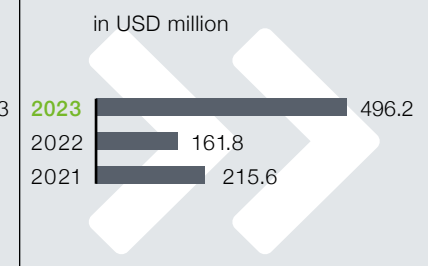
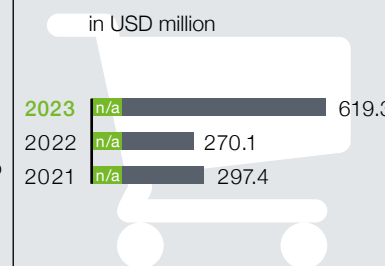
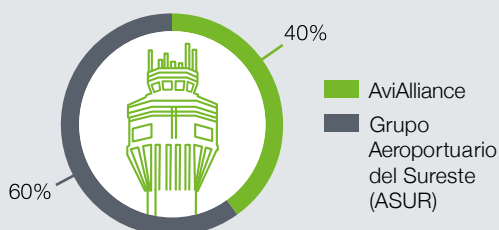
DÜSSELDORF AIRPORT



HAMBURG AIRPORT



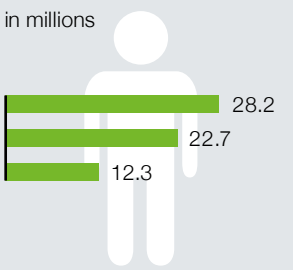
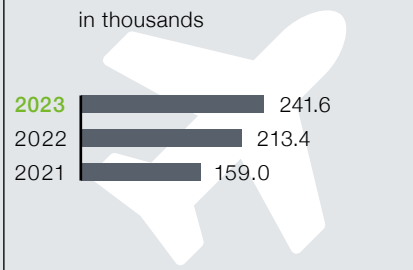
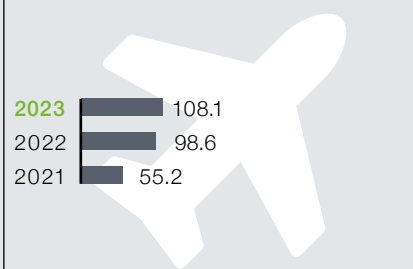
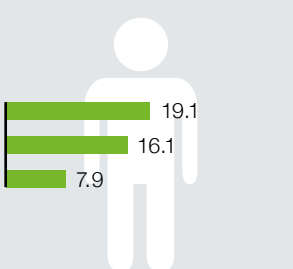
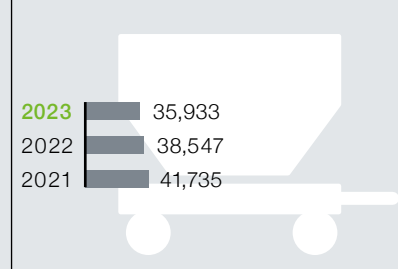
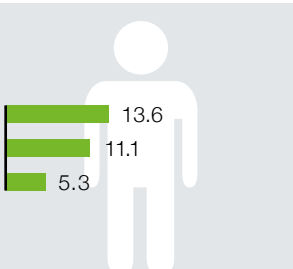
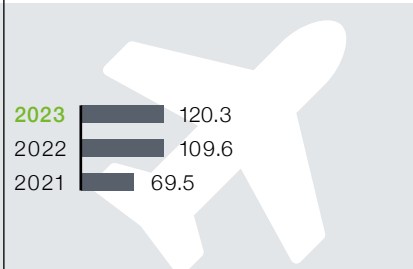
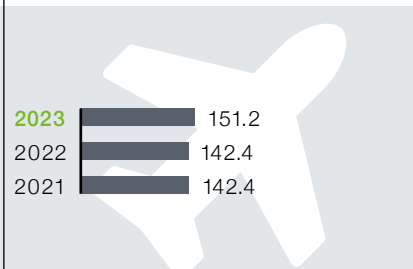
SAN JUAN AIRPORT



¹ Without fuel supply

As of the end of 2023, AviAlliance held stakes in five airports: Athens International Airport (Greece), Budapest Airport (Hungary), Düsseldorf Airport (Germany), Hamburg Airport (Germany), and San Juan Airport (Puerto Rico). In the course of the year, these airports together handled 87.7 million passengers. That corresponds to an increase of 21.2 percent on 2022.

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	PASSENGERS	AIRCRAFT MOVEMENTS	CARGO																			
ATH	<p>in millions</p>  <table border="1"> <tr><td>2023</td><td>28.2</td></tr> <tr><td>2022</td><td>22.7</td></tr> <tr><td>2021</td><td>12.3</td></tr> </table>	2023	28.2	2022	22.7	2021	12.3	<p>in thousands</p>  <table border="1"> <tr><td>2023</td><td>241.6</td></tr> <tr><td>2022</td><td>213.4</td></tr> <tr><td>2021</td><td>159.0</td></tr> </table>	2023	241.6	2022	213.4	2021	159.0	<p>in tons</p>  <table border="1"> <tr><td>2023</td><td>94,000</td></tr> <tr><td>2022</td><td>101,553</td></tr> <tr><td>2021</td><td>96,907</td></tr> </table>	2023	94,000	2022	101,553	2021	96,907	ATH
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